

# CLIENT OF THE MONTH

Paula moved from Bogota, Colombia in 2001, and after a short period of living in NYC, she made our way to the south. David is originally from Greenville SC and attended Coastal Carolina for the Marine Science program. They met during a summer job at Broadway at the Beach and a few years later tied the knot! Myrtle Beach is the perfect spot for their family. They have two young boys, Miles and Rivers, and a few of their favorite activities are going to the beach, bike riding along the state parks, and going boating.

Paula has been a wedding / event photographer for about 15 years. She also has found a passion for entrepreneurship by starting a few new businesses; one with her husband David as a filmmaker, and another being a hair and makeup company with amazing cosmetologists. David also works for DNR as a research biologist which gives him extensive knowledge of marine wildlife. The Grand Strand is a perfect location for their family. There is so much variety of activities for them!

Some of their favorite restaurants are The Melting Pot, the boys especially love the chocolate fondue; Drift, Earth Cafe & Thai Lao. Miles being a teenager is always up for trying a new restaurant :)

Working with Greg Sisson and his team has been a real blessing! They answered all the questions we had even before we asked, and they facilitated all the contacts to make our buying experience easy and flawless. We have known the Sissons for years and they have been such a consistent group and very professional.



# SPOTLIGHT TEAM MEMBER



Darrin and his wife, Sandy, moved to Myrtle Beach in 2016 after he retired from law enforcement in North Carolina. They love the beach, so moving here was an easy decision. Their favorite thing about living here is, you guessed it...the beach. They have made many friends since moving here and spending time enjoying where they live is their favorite thing to do. It is a bonus when their out of town friends and family, especially their daughter and granddaughter, are here to enjoy it with them.

If you don't find Darrin on the beach, then he may be enjoying one of them many fabulous restaurants on Restaurant Row in Myrtle Beach, golfing with some friends, or fishing.

Darrin enjoys being a part of The Greg Sisson Team because we are just that ...a TEAM. He works hard to make sure that every client is going to be happy with the photos/videos that are taken and anything else that he can do to make things run smoothly.

We are so thankful for Darrin and all that he does for our clients and our team!

# 3

# Reasons To Buy a Home in Today's Shifting Market



The housing market is moving away from the frenzy of the past year and it's opening doors for you if you're thinking of buying a home.

## 1

As buyer demand moderates, you may see the intensity of bidding wars ease.

### Fewer Multiple-Offer Scenarios

April 2022: average of **5.5 offers**



May 2022: average of **4.2 offers**



June 2022: average of **3.4 offers**



## 2

Fewer buyers are bidding over asking price, but it's still a competitive market.

### Not as Many Homes Selling Above Asking Price

April 2022



May 2022



June 2022

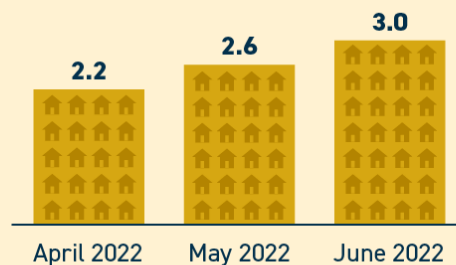


## 3

Housing inventory is increasing. That means more options for your home search.

### Supply of Homes for Sale Is Growing

Months' Supply



If you're ready to buy a home, now may be the moment you've been waiting for. Let's connect to start the homebuying process today.