



JUNE 2022

Friends and Clients –

Hello from the Greg Sisson Team! We wanted to give you a quick update on what has been happening in our local real estate market.



MARKET STATISTICS

Here are the latest MLS stats for our Myrtle Beach market

SINGLE FAMILY HOMES

- 1148 Active
- 1114 Sold
- 1.0 Supply
- 97% Selling Per Month

OCEANFRONT

- 216 Active
- 153 Sold
- 1.4 Supply
- 70.8% Selling Per Month

OCEANVIEW

- 164 Active
- 133 Sold
- 1.2 Supply
- 81.1% Selling Per Month

CONDOS | TOWNHOMES

- 656 Active
- 705 Sold
- 0.9 Supply
- 107.5% Selling Per Month

OCEANFRONT VIEW CONDOS

- 359 Active
- 267 Sold
- 1.3 Supply
- 74.4% Selling Per Month

RESIDENTIAL LOTS

- 656 Active
- 128 Sold
- 5.1 Supply
- 19.5% Selling Per Month

CLIENT OF THE MONTH

We had the pleasure of helping Jeff and Brooke Cash sell their home recently. They are a wonderful family who moved to Myrtle Beach in 2015 when Chick-Fil-A brought them here to operate one of their locations. They have recently opened a 2nd location in the North Myrtle Beach area, and between the 2 stores are able to impact the lives of over 215 employees.

While Chick-Fil-A is what brought the Cash family to Myrtle Beach, they couldn't be more thrilled to be here! They are "beach people" and enjoy spending family time with their four amazing children whenever possible. With most of their family living on the east coast, Myrtle Beach is also a great central location for them.

When asked about their favorite date night locations, Jeff and Brooke enjoy the short jaunt down to Pawleys Island to dine at The Rustic Table or Frank's Outback.

We couldn't be more thankful for their trust in helping them through the process of selling their home. Jeff said, "When you are choosing to sell your house with Greg, you are really choosing to sell your house with a team of people...each moment is professional."



SPOTLIGHT AGENT



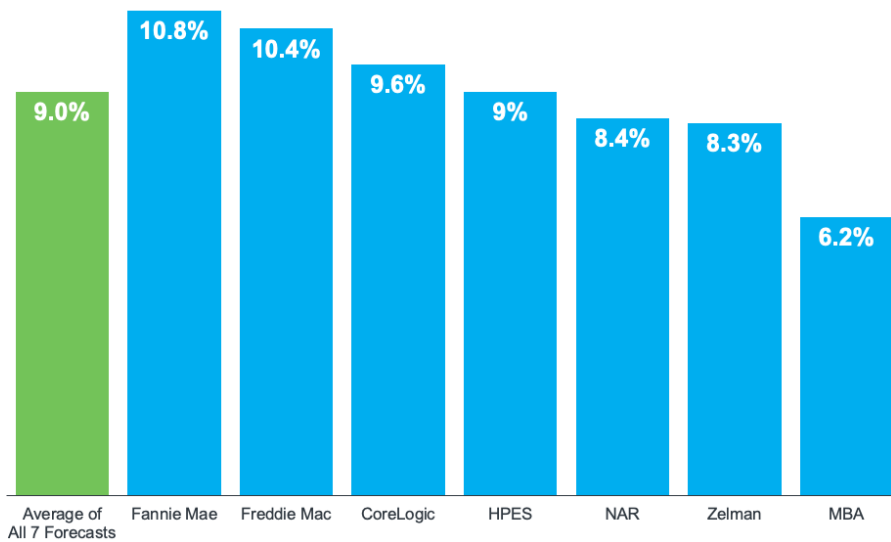
Meet our spotlight agent of the month, Katie Grant. Katie has been with our team for 8 years. She has a wonderful husband, Cory and amazing twin boys, Chase and Cullen. She grew up with missionary parents. Those memories and that ministry remain very close to her heart. That "others-first" mindset carries over to the way she serves and loves her clients. Many of her clients become close friends that she may go golfing or horse back riding with.



We are extremely thankful that Katie is a part of our team. Her determination, perseverance, compassion, and love for the Lord are things that we all admire. Thank you Katie for being who you are!

NATIONAL MARKET INFORMATION

Home Price Forecasts for 2022



Change in Mortgage Payment

Loan Amount of \$300K, Principal and Interest Payments Only*

	January 2021	April 2021	July 2021	October 2021
Average Mortgage Rate	2.73%	3.06%	2.87%	3.07%
Monthly Payment*	\$1,221.55	\$1,274.54	\$1,243.88	\$1,276.17
	December 2021	January 2022	Current	Oct 2022?
Average Mortgage Rate	3.09%	3.44%	5.27%	5.5%
Monthly Payment*	\$1,279.42	\$1,337.11	\$1,660.33	\$1,703.37